# NEW YORK STOCK EXCHANGE LLC LETTER OF ACCEPTANCE, WAIVER, AND CONSENT NO. 2017-03-00048

TO: New York Stock Exchange LLC

RE: Ann Louise Healy CRD No. 1856356

From 2007 into 2015 (the "Relevant Period"), Ann Louise Healy ("Healy" or "Respondent") violated NYSE Rule 2010 (Standards of Commercial Honor and Principles of Trade) in connection with borrowing and lending pre-released American Depositary Receipts when she was employed by ING Financial Markets LLC ("ING" or the "Firm"). Healy also violated NYSE Rule 8210 (Requirement to Provide Information or Testimony) during NYSE Regulation's investigation for failing to provide forthcoming, complete and/or accurate information during her on-the-record testimony. Healy consents to a censure and a suspension from association with any NYSE member or member organization in any capacity from May 18, 2018 until December 31, 2018.

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Pursuant to Rule 9216 of the New York Stock Exchange LLC (the "NYSE" or the "Exchange") Code of Procedure, Healy submits this Letter of Acceptance, Waiver, and Consent ("AWC") for the purpose of proposing a settlement of the alleged rule violations described below. This AWC is submitted on the condition that, if accepted, the NYSE will not bring any future actions against Healy alleging violations based on the same factual findings described herein.

#### I. ACCEPTANCE AND CONSENT

A. Healy hereby accepts and consents, solely for the purposes of this proceeding and any other proceeding brought by or on behalf of the NYSE, or to which the NYSE is a party, prior to a hearing and without an adjudication of any issue of law or fact, without admitting or denying the findings, to the entry of the following findings by the NYSE:

## BACKGROUND AND JURISDICTION

- 1. Healy became an employee of ING in May 2001. From that time until May 2018, Healy was an employee on ING's securities lending desk. Healy holds Series 7, 24 and 63 licenses.
- 2. As a result of NYSE Regulation's investigation, ING suspended Healy on May 18, 2018 and terminated Healy on June 8, 2018.
- 3. Healy remains subject to NYSE's jurisdiction pursuant to NYSE Rule 8130 (Retention of Jurisdiction). Healy has no relevant prior disciplinary history.

4. ING became a member of the NYSE in November 2001, and its registration remains in effect. Among other services it provides, ING acts as a broker-dealer that engages in the lending of securities in a matched-book capacity.

## PROCEDURAL HISTORY

- 5. This matter arises from an investigation by NYSE Regulation into ING's practices involving the borrowing and lending of pre-released American Depositary Receipts ("ADRs").
- 6. In a letter dated March 23, 2017, NYSE Regulation provided notice to ING that it and its associated persons (including Healy) were under investigation, specifically concerning pre-released ADR lending practices.

## SUMMARY

- 7. During the Relevant Period, Healy was the employee on ING's securities lending desk with primary responsibility for trading ADRs. Healy borrowed ADRs from counterparty broker-dealers (the "ADR Brokers") that obtained pre-released ADRs from depositary banks when Healy was on notice that the ADR Brokers, did not, in all instances, own the requisite ordinary foreign shares underlying those ADRs and Healy made no inquiry as to whether ING or the customers to whom she lent the pre-released ADRs owned the shares. The result of this conduct was the lending by Healy of ADRs that were not backed by ordinary shares as required by deposit agreements between the issuer and the depositary banks and the ADR Brokers' pre-release agreements with the depositary banks. Accordingly, Healy violated NYSE Rule 2010 by lending these ADRs in contravention of just and equitable principles of trade.
- 8. As part of its investigation, NYSE Regulation requested that Healy provide on-the-record testimony ("OTR"). Healy appeared for her OTR on October 20, 2017. During her OTR, however, Healy did not provide forthcoming, complete and/or accurate information to NYSE Regulation concerning her borrowing and lending of pre-released ADRs from the ADR Brokers. Accordingly, Healy violated NYSE Rule 8210(c) by failing to provide all relevant facts to NYSE Regulation.

## **VIOLATIONS**

## ADRs and the Pre-Release of ADRs

9. ADRs allow U.S. investors to invest in foreign companies without having to purchase the shares in foreign markets, and allow foreign companies to get increased exposure to U.S. markets. ADRs are negotiable instruments that represent an ownership interest in a specified number of shares of a foreign

Reference made throughout this AWC to Healy's trading activity was while she was acting in her capacity as an employee on ING's securities lending desk.

- company that have been deposited with a depositary bank ("Depositary Bank"). ADRs trade on the NYSE and other U.S. exchanges as well as on over-the-counter markets.
- 10. The owner of an ADR has the right to obtain the underlying foreign securities by withdrawal from an ADR facility. ADR facilities, which provide for the issuance of ADRs, are established by a Depositary Bank pursuant to a deposit agreement ("Deposit Agreement").
- 11. Typically, when a Depositary Bank issues ADRs, the corresponding number of the foreign company's shares represented by the ADRs are contemporaneously delivered to the Depositary Bank or its foreign custodian ("Custodian"). In this way, those ordinary shares are in effect removed from the market and the total number of securities in the markets ADRs plus underlying foreign shares is unaffected.
- 12. In certain situations, however, ADRs may be obtained through "pre-release" transactions, where the Depositary Bank issues ADRs before the corresponding ordinary foreign shares are delivered to the Custodian. The traditional rationale for pre-release transactions was to address settlement timing disparities that could delay delivery to the Custodian of recently-purchased ordinary foreign shares. In theory, the pre-release transaction would be closed within a few days after the purchased ordinary shares were delivered to the Custodian. Once issued, pre-released ADRs are indistinguishable from other ADRs of the same issuer and can be freely traded, even while the pre-release transaction remains open.
- 13. Pre-released ADRs can be obtained directly from Depositary Banks only by parties, typically broker-dealers, who have entered into pre-release agreements ("Pre-Release Agreements") with the Depositary Banks. Deposit Agreements and Pre-Release Agreements govern the terms of pre-release transactions and, among other things, require that, at the time of the pre-release transaction, either the broker-dealer or its customer: (i) beneficially owns the ordinary foreign shares that evidence the ADRs; and (ii) assigns all beneficial right, title, and interest in those ordinary shares to the Depositary Bank while the pre-release transaction is outstanding.
- 14. Under this process, the broker-dealer or its customer is required to hold in custody the number of ordinary foreign shares that corresponds to the issued ADRs at all times until the pre-released ADR position is closed by delivery of the ordinary shares (or an equivalent number of ADRs). In this way, the rights and obligations of anyone who ends up holding the pre-released ADR will be protected, and not impacted by the fact that the ordinary shares were not simultaneously deposited with the Custodian at the time the pre-released ADR was issued. This ensures that the total number of ordinary shares plus shares represented by ADRs available in the markets is unaffected by the fact that ADRs were pre-released, and that any impact related to holding the ordinary shares flows to the Depositary Bank and the ADR holders for whose benefit the Depositary Bank custodies ordinary shares.

# Healy Violated NYSE Rule 2010 in Connection with Borrowing and Lending Pre-Released ADRs From the ADR Brokers

- 15. During the Relevant Period, ING ran a matched-book securities lending business, whereby ING obtained securities, including ADRs, from broker-dealers and in turn lent them to its counterparties, including external counterparties, other ING desks, and ING affiliates.
- 16. In the early 2000s, ING had its own Pre-Release Agreements with the Depositary Banks. Healy knew that ING had these Pre-Release Agreements and was on notice that Pre-Release Agreements required either the party obtaining pre-released ADRs from the Depositary Bank or its customer to own the underlying ordinary foreign shares.
- 17. During the Relevant Period, however, neither ING nor Healy borrowed ADRs directly from the Depositary Banks pursuant to Pre-Release Agreements, but instead borrowed ADRs pursuant to standard master securities loan agreements ("MSLAs"), including from the ADR Brokers (both pre-released and otherwise).
- 18. During the Relevant Period, the ADR Brokers obtained pre-released ADRs directly from the Depositary Banks pursuant to Pre-Release Agreements and then lent those pre-released ADRs to their counterparties, including ING. Healy was the employee on ING's securities lending desk with primary responsibility for trading ADRs and she was on notice that certain ADR Brokers obtained pre-released ADRs from the Depositary Banks and then lent those pre-released ADRs to their counterparties, including to her, at times without owning the underlying ordinary foreign shares as required by the Deposit Agreements and ADR Brokers' Pre-Release Agreements. As a result, Healy lent such pre-released ADRs to ING's external counterparties, other ING desks, and ING affiliates when, in some instances, neither ING nor its counterparties owned the requisite ordinary foreign shares.
- 19. Banca IMI Securities Corp. ("Banca IMI") was one of the largest counterparty broker-dealers from whom Healy borrowed ADRs. Healy was on notice based on direct communications with the Banca IMI securities lending desk that Banca IMI routinely obtained pre-released ADRs directly from the Depositary Banks and lent them to ING. Healy also was on notice that Banca IMI did not own, and made no inquiry as to whether ING (or the counterparties to whom she lent the pre-released ADRs) owned, the underlying ordinary shares in connection with those pre-released ADR transactions.
- 20. On multiple occasions, Healy communicated directly with Depositary Banks about the availability of pre-released ADRs. With Healy's knowledge, and at times at her request, the Depositary Banks pre-released ADRs to Banca IMI (among others) to lend on to ING.
- 21. On other occasions, Healy asked the Banca IMI securities lending desk to request pre-released ADRs from the Depositary Banks. In some instances, the Banca IMI

securities lending desk either forwarded to Healy their communications with the Depositary Banks concerning the availability and issuance of pre-released ADRs, or directly communicated to Healy about their communications with the Depositary Banks and the specific terms – levels, rates, and return dates – upon which the Depositary Banks would issue the pre-released ADRs to Banca IMI to lend on to Healy.

- 22. In approximately January 2007, Banca IMI issued a letter (the "Banca IMI Notice") to a number of broker-dealers, including ING, stating that Banca IMI engaged in the practice of lending pre-released ADRs, was relying upon the fact that, as borrower, either ING or ING's customer owned the underlying ordinary foreign shares, and that Banca IMI would not knowingly lend out pre-released ADRs otherwise.
- 23. Upon receipt of the Banca IMI Notice, the supervisor of ING's securities lending desk raised the issue with Healy, among others. Healy failed to tell her supervisor what she understood of Banca IMI's trading practices concerning pre-released ADRs or of her own trading as described above.
- 24. Despite receiving the Banca IMI Notice, and until approximately November 2014, Healy at times continued to borrow pre-released ADRs from Banca IMI when she was on notice that, at least in certain instances, it was likely that Banca IMI, ING, or ING's customers did not own the requisite underlying ordinary foreign shares.
- 25. During the Relevant Period, Healy routinely obtained pre-released ADRs from the ADR Brokers in order to lend them on to ING's counterparties when neither ING nor its counterparties owned the requisite underlying ordinary foreign shares.
- 26. In addition, Healy was put on notice by at least one borrowing counterparty that the counterparty's internal policies prohibited the direct or indirect borrowing of prereleased ADRs and required Healy to confirm that she was not lending pre-released ADR shares to the counterparty in violation of its policies. Despite this, in connection with certain pre-released ADR transactions, Healy told that borrowing counterparty that she was not lending pre-released ADRs when Healy was on notice that some portion of the ADRs she borrowed from Banca IMI may have been obtained by Banca IMI on a pre-release basis from a Depositary Bank.
- 27. As a result of the above, Healy violated NYSE Rule 2010, which requires a member to "observe high standards of commercial honor and just and equitable principles of trade."<sup>2</sup>

Given Healy's knowledge and the Banca IMI Notice, ING also was on notice that the ADR Brokers lent pre-released ADRs to its counterparties (including ING) and that the ADR Brokers did not, in all instances, own the underlying ordinary foreign shares. In August 2018, ING entered into a settlement with NYSE Regulation for its violations of NYSE Rule 2010 concerning its improper handling of pre-released ADRs. See ING Financial Markets, LLC, NYSE Regulation Matter No. 2017-03-00048 (Aug. 2018) (censure and fine and disgorgement totaling \$5 million).

## Certain Testimony Healy Provided to NYSE Regulation Violated NYSE Rule 8210

- 28. As part of its investigation, NYSE Regulation requested that Healy appear for an OTR and she did so on October 20, 2017. However, during her OTR, Healy did not provide forthcoming, complete and/or accurate information to NYSE Regulation concerning her borrowing and lending of pre-released ADRs from the ADR Brokers.
- 29. Healy was not forthcoming with NYSE Regulation about, among other things, her knowledge that Banca IMI one of her largest counter-parties for ADRs obtained pre-released ADRs directly from the Depositary Banks to lend to ING.
- 30. Healy also was not forthcoming with NYSE Regulation about, among other things, her knowledge that Banca IMI did not own the underlying ordinary shares in connection with the pre-released ADR transactions.
- 31. As a result of the above, Healy violated NYSE Rules 8210(c), which requires a member to provide complete and truthful responses in an OTR, as well as NYSE Rule 2010.

## **SANCTIONS**

B. Healy also consents to the imposition of the following sanctions:

Censure and a suspension from association with any NYSE member or member organization in any capacity from May 18, 2018 until December 31, 2018.

## II. WAIVER OF PROCEDURAL RIGHTS

Healy specifically and voluntarily waives the following rights granted under the NYSE Code of Procedure:

- A. To have a Formal Complaint issued specifying the allegations against her;
- B. To be notified of the Formal Complaint and have the opportunity to answer the allegations in writing;
- C. To defend against the allegations in a disciplinary hearing before a hearing panel, to have a written record of the hearing made and to have a written decision issued; and
- D. To appeal any such decision to the Exchange's Board of Directors and then to the U.S. Securities and Exchange Commission and a U.S. Court of Appeals.

Further, Healy specifically and voluntarily waives any right to claim bias or prejudgment of the Chief Regulatory Officer of the NYSE; the Exchange's Board of Directors,

Disciplinary Action Committee ("DAC"), and Committee for Review ("CFR"); any Director, DAC member, or CFR member; Counsel to the Exchange Board of Directors or CFR; any other NYSE employee; or any Regulatory Staff as defined in Rule 9120 in connection with such person's or entity's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including acceptance or rejection of this AWC.

Healy further specifically and voluntarily waives any right to claim that a person violated the ex parte communication prohibitions of Rule 9143 or the separation of functions prohibitions of Rule 9144, in connection with such person's or entity's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including its acceptance or rejection.

#### III. OTHER MATTERS

Healy understands that:

- A. Submission of this AWC is voluntary and will not resolve this matter unless and until it has been reviewed by NYSE Regulation, and accepted by the Chief Regulatory Officer of the NYSE pursuant to NYSE Rule 9216;
- B. If this AWC is not accepted, its submission will not be used as evidence to prove any of the allegations against Healy; and

## C. If accepted:

- The AWC shall be sent to each Director and each member of the Committee for Review via courier, express delivery or electronic means, and shall be deemed final and shall constitute the complaint, answer, and decision in the matter, 25 days after it is sent to each Director and each member of the Committee for Review, unless review by the Exchange Board of Directors is requested pursuant to NYSE Rule 9310(a)(1)(B);
- 2. This AWC will become part of Healy's permanent disciplinary record and may be considered in any future actions brought by the Exchange, or any other regulator against Healy;
- 3. The NYSE shall publish a copy of the AWC on its website in accordance with NYSE Rule 8313;
- 4. The NYSE may make a public announcement concerning this agreement and the subject matter thereof in accordance with NYSE Rule 8313; and
- 5. Healy may not take any action or make or permit to be made any public statement, including in regulatory filings or otherwise, denying, directly or indirectly, any finding in this AWC or create the impression that the AWC is without factual basis. Healy may not take any position in any

proceeding brought by or on behalf of the Exchange, or to which the Exchange is a party, that is inconsistent with any part of this AWC. Nothing in this provision affects Healy's (i) testimonial obligations; or (ii) right to take legal or factual positions in litigation or other legal proceedings in which the Exchange is not a party.

- D. A signed copy of this AWC and the accompanying Method of Payment Confirmation form delivered by email, facsimile or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy.
- E. Healy may attach a Corrective Action Statement to this AWC that is a statement of demonstrable corrective steps taken to prevent future misconduct. Healy understands that she may not deny the charges or make any statement that is inconsistent with the AWC in this Statement. Any such statement does not constitute factual or legal findings by the Exchange, nor does it reflect the views of NYSE Regulation or its staff.

Healy certifies that, in connection with each of the Exchange's requests for documents in connection with this matter, Healy made a diligent inquiry of all persons who reasonably had possession of responsive documents, and that those documents have been produced or identified in a privilege log. Healy acknowledges that, in agreeing to the AWC, the Exchange has relied upon, among other things, the completeness of such document production.

Healy certifies that she has read and understands all of the provisions of this AWC and has been given a full opportunity to consult with counsel and ask questions about it; that she has agreed to the AWC's provisions voluntarily; and that no offer, threat, inducement, or promise of any kind, other than the terms set forth herein and the prospect of avoiding the issuance of a Complaint, has been made to induce her to submit it.

8/8/18 Date

Respondent

Ann Louise Healy

Approved as to form by:

8/8/18

Date

Marjorie J. Peerce, Esq.

Ballard Spahr LLP

1675 Broadway, 19th Floor New York, NY 10019

Counsel for Respondent

Accepted by NYSE Regulation:

Date 8 720100

Tony M. Frouge Catherine E. Lifeso Senior Enforcement Counsel NYSE Regulation

Signed on behalf of the New York Stock Exchange LLC, by delegated authority from its Chief Regulatory Officer